



Curriculum Vitae

Florian Neumayr, B(Hons) BA & Eng

Perth, Western Australia

Certifications:

Six Sigma Black Belt

Autodesk Certified Instructor
AutoCAD Certified Professional
Autodesk Revit Certified Professional

Bluebeam Revu Certified Instructor
Bluebeam Revu Certified Consultant

Member of the International Institute
of Business Analysis.

Post graduated Business Analyst, Digital Engineer and Solutions Architect with a verifiable track record of managing the implementation and support of complex product life-cycle management and building information modeling projects. Practiced in clarifying business requirements, performing gap analysis between goals and existing procedures and skill sets. Focused on designing process and system improvements to increase and reduce costs. Highly experienced in ERM, project and partner management systems, and CRM systems with proven business skills. Strong interpersonal skills, highly adept at diplomatically facilitating discussions and negotiations with stakeholders. Recognized project management skills and deliver of projects on time and within budget.

Public Speaking:

DBEI 2020, international webcast
BIM West Perth, 2019, AUS
Autodesk University 2017, USA
Autodesk University 2014, USA
Revit Technology Conf. 2014, AUS
Revit Technology Conf. 2013, NZL

- Management Cross Functional Teams
- Project & Delivery Methodologies
- Project Management Tracking
- Process Analysis & Redesign
- System Solution Architectures
- Change Control Management
- Project Risk & Scoping
- Budgeting & Planning
- Cost & Resource Estimates

Work Experiences as Business Analyst 2010 – 2020

From Sep. 2020: ComSpace

Business Analysis and Application Engineering for
Product Lifecycle Management and Building Information Modeling;

Contact: [http:// www.comspace.rocks](http://www.comspace.rocks);

My Position: Director, self-employed;

Business Environment: Digital Prototyping, Construction, Manufacturing, Simulation & Visualization;

- Responsibilities:
- Business Development
 - Business and Gap Analysis of Business and Clients
 - Engineering of Business Solutions
 - Documenting and Presenting of Strategies
 - Development and Training of Applications
 - Implementing and Support of provided Solutions

Clients and References: On request, please;

Achievements: Made the best out of the COVID pandemic and served local business leading to start my own consultancy for small businesses.

Dec. 2010 – Apr. 2020: A2K Technologies Pty. Ltd.

Autodesk Consulting and Software Reseller

My Position: Application and Implementation Specialist for AEC, BIM, PLM, CAD and CAE;

Business Environment: Digital Prototyping, Construction, Manufacturing, Simulation & Visualization;

Responsibilities:

- Business and Gap Analysis of Business and Clients
- Engineering of Business Solutions
- Documenting and Presenting of Strategies
- Development and Training of Applications
- Implementing and Support of provided Solutions

Achievements:

Continued to grow in my role as international consultant for digital prototyping to a Smart City visionary of all disciplines, helping small, medium and large customer with implementations.

Business Analysis used:

Management, design and supervision of projects using brainstorming, bench marking, data dictionary, data modeling, estimation, focus groups, interface analysis, interviews, observation, process modeling, root cause analysis, use cases, sequence diagrams, state diagrams, SWOT analysis and user stories;

Work Experience as Engineer 2005 – 2010 in the Pacific

Mar. 2007 – Dec. 2010:

Dodd Civil Consultants Ltd., New Zealand;

Position:

BIM & Project Manager, Structural Engineer & Detailer;

Business Environment:

Structural Engineering, Subdivisions;

Responsibilities:

Structural Engineering and Detailing, development of documentation and specification;

Description:

Our projects were from a small school of 0.5 Mio \$ to warehouses of 10+ Mio \$. The documentation scoped specifications of 200 pages of A4 and 100 pages of A1 paper. I compiled the structure given from the structural engineer, architect, and various sub-consultants. Part of my work involved also the sustainability and the future proofing in regards of the building as investment. I implemented successfully the Autodesk Revit / BIM development platform in the structural department.

Projects:

Warehouses and multi-storey buildings up to 3 floors and for general architects:

- Industrial warehouses up to 10 000 m² with multilevel manufacturing plants;
- supermarkets up to 5 000 m² and industrial designs to suit general clients;
- retaining walls up to 100m long and 5m high (e.g. Carlaw Park Auckland);

Achievements:

I strengthened my experience in Australian and New Zealand Building Standards. Handled Chinese documentation and an international collaboration.

Dec. 2005 – Mar. 2007:

G A Hughes & Associates Ltd., New Zealand;

Position:

Structural Detailer & Project Manager

Business Environment:

Structural Engineering

Responsibilities:

Producing structural documentation and specification for the construction;

Achievements:

I gained experience in the New Zealand Business and Building Codes.

European Work Experience 1992 – 2005 as Project Manager

Mar. 1992 – Aug. 2005:

Holzhandlung Neumayr, Germany;

Position:

Director's Representative

Business Environment:

Industrial Design, Interior / Exhibition Design & Manufacturing, Carpentry;

Responsibilities:

Product Development, Engineering, CAD, CAM and Business Analysis;

Achievements:

Leading a team of 20+ people and I gained experiences in the European market;

Oct. 2001 – Jun. 2005:

R.M. Griesbacher, Germany;

Position:

Project Engineer

Business Environment:

Industrial Design, Interior / Exhibition Design

Achievements:

Leading a team of 20+ people.

Jan. 2004 – Aug. 2004: University of Applied Sciences, Germany;
Contact: Faculty for Business & Engineering, Lothstr. 34, Munich, <http://www.hm.edu>;
Position: Project Lead, Marketing Manager, Business Analyst;
Business Environment: Marketing, Application and Web Development;
Responsibilities: Planning and realization of the “earaction” project (<http://www.earaction.de>),

- supervision of milestones and products, public relation on news and media;
- sponsorship management, leading and motivation of the team;

Achievements: Project became supported by the Ministry of Health in multiple languages and received a positive feedback across Europe. It was presented on the radio and television to 20 Mio people and news reports were found in 6 different languages;

Sep. 2002 – Mar. 2003: F.I.T. (Forum for Industry and Technology), Cairo, Giza, Egypt;
Position: Business Analyst & Solutions Architect, Project Manager;
BA Environment: Applications and Web Development
Achievements: Involvement in the marketing strategies for City Starts, a 1.5 km² internationally recognized six star hyper city in Cairo;

General Experiences

Languages: German (mother tongue), English (fluent), French (basic), Portuguese/Arabic (interests);
Computer skills: Windows OS, Apple OS & Linux OS (25+ years) with LAN, WAN & HPC;
Office Software: Microsoft Office (Word, Excel, Power Point, Teams, Access, Project, Visio), Libre Office;
Creative Software: Adobe Creative Suites, Black Magic's, Pro Tools;
Coding Languages: Revit Dynamo (5 years), C# (5 years), Python (3 years), Java & SQL (3 years);

General Interests

Hobbies: Animations, music video & film production for broadcasting, photography, water & snow sports (sailing, surfing, snowboarding), hiking, beaching, socializing and networking with friends;
Social Activities: Member of the Jaguar Car Club of Western Australia